

RESOLUTION 2019-110

RESOLUTION AUTHORIZING A SOLE SOURCE AGREEMENT WITH COCHRAN INC. DBA COCHRAN MARINE, LLC FOR THE PERIOD OF SEPTEMBER 11, 2019 TO JUNE 30, 2022 TO CONTINUE CRUISE SHIP SHORE POWER CONNECTION, COMMISSIONING, AND MAINTENANCE SERVICES SUPPORTING THE PROPRIETARY SHORE POWER SYSTEM AT B STREET AND BROADWAY PIERS IN AN AMOUNT NOT TO EXCEED \$901,164

WHEREAS, the San Diego Unified Port District (District) is a public corporation created by the Legislature in 1962 pursuant to Harbors and Navigation Code Appendix I (Act); and

WHEREAS, Board of Port Commissioners BPC Policy No. 110 establishes a policy governing the processing and administration of public projects, consulting and service agreements, the processing of supplies, materials, and equipment, and grants; and

WHEREAS, the District installed shore power facilities at the B Street and Broadway Cruise Ship Terminals in December 2010 as part of the District's commitment to environmental sustainability; and

WHEREAS, the shore power system brought the District and its cruise customers into compliance with the California Air Resources Board (CARB) requirement that cruise lines with five (5) or more calls at California ports use a shore power system for at least 50% of their calls per quarter, this increased to 70% in 2017 and will increase to 80% in 2020; and

WHEREAS, in 2009, the District entered into a sole-source agreement with Cochran Marine, LLC (Cochran) for the design, installation, maintenance and operation of the shore power system; and

WHEREAS, Cochran provides a proprietary software control system for shore power operations and maintenance; and

WHEREAS, the cruise industry considers Cochran's system the only viable option in North America for a shore power operations and maintenance system and advised the District that they would only support the use of the Cochran system due to potential damage to cruise ships from a system malfunction using a less certain system, as Cochran has a strong reputation of reliability and safety; and

WHEREAS, the current agreement with Cochran for the operation and maintenance of the system expires on September 30, 2019, and as a result, a new

service agreement is required in order to continue to use the proprietary system as it is configured, and to comply with the at-berth regulation for the next three years; and

WHEREAS, District staff recommends that the Board authorize a sole source agreement with Cochran Inc. dba Cochran Marine, LLC, in an amount not to exceed \$901,164.

NOW THEREFORE, BE IT RESOLVED that the Board of Port Commissioners of the San Diego Unified Port District, hereby authorizes and directs the Executive Director or her designee to enter into an agreement with Cochran Inc. dba Cochran Marine, LLC for the period of September 11, 2019 to June 30, 2022 to continue cruise ship shore power connection, commissioning, and maintenance services supporting the proprietary shore power system at B Street and Broadway piers in an amount not to exceed \$901,164.

APPROVED AS TO FORM AND LEGALITY:
GENERAL COUNSEL



By: ~~Assistant~~/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 16th day of September 2019, by the following vote:

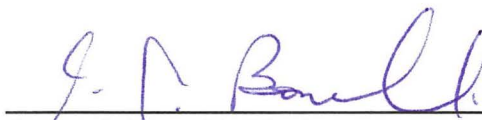
AYES: Bonelli, Castellanos, Malcolm, Merrifield, Moore, Valderrama, and Zucchet

NAYS: None.

EXCUSED: None.

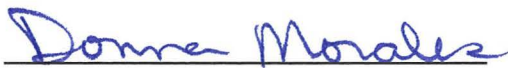
ABSENT: None.

ABSTAIN: None.



Garry J. Bonelli, Chairman
Board of Port Commissioners

ATTEST:



Donna Morales
District Clerk



(Seal)