

RESOLUTION 2018-096

RESOLUTION WAIVING BOARD OF PORT COMMISSIONERS POLICY NO. 110 II (E) AUTHORIZE A SOLE SOURCE AGREEMENT WITH ARES SECURITY CORPORATION DBA THE MARINER GROUP FROM JULY 1, 2018 UNTIL JUNE 30, 2021, FOR COMMANDBRIDGE MAINTENANCE AND SUPPORT FOR AN AMOUNT NOT TO EXCEED \$210,576 AND A FIVE-YEAR TOTAL COST OF OWNERSHIP OF \$646,665. FY 2019 EXPENDITURES FOR MAINTENANCE AND SUPPORT ARE BUDGETED. ALL FUNDS REQUIRED FOR FUTURE FISCAL YEARS WILL BE REQUESTED PER POLICY OR BUDGETED IN THE APPROPRIATE FISCAL YEAR SUBJECT TO BOARD APPROVAL UPON THE ADOPTION OF EACH FISCAL YEAR'S BUDGET

WHEREAS, the San Diego Unified Port District (District) is a public corporation created by the legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1, (Port Act); and

WHEREAS, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110, Section II (E) that requires agreements in excess of \$175,000 to be approved by the BPC; and

WHEREAS, the District's Harbor Police Department (HPD) implemented CommandBridge, which is a software and video situational awareness solution that provides a real-time view of various sensor systems ranging from vessel locations to the District's secure video system; and

WHEREAS, CommandBridge was created and configured by The Mariner Group, a subsidiary of Ares Security Corporation, which provides exclusive support and maintenance for the solution's software, functionality and data integration; and

WHEREAS, CommandBridge was implemented with support from a United States Port Security Grant, and the grant-funded project work was completed in Fiscal Year 2017; and

WHEREAS, the solution is under maintenance and support extending from the original implementation agreement that is available through June 30, 2018; and

WHEREAS, the cost for CommandBridge maintenance and support is \$70,192 per year for the next three fiscal years, resulting in the recommended agreement total of \$210,576; this maintenance and support agreement is a component of a \$646,665 five-year Total Cost of Ownership estimate; and

WHEREAS, thereafter, maintenance and support for the CommandBridge software and overall solution is needed to assure ongoing access, availability and performance as its role continues to expand at the Joint Harbor Operations Center, the HPD and the San Diego region; and

WHEREAS, The Mariner Group is the sole provider of CommandBridge software maintenance and solution support; and

WHEREAS, for this reason staff recommends that the BPC waive the bidding requirements of BPC Policy No. 110 II (E) and authorize a sole source agreement with Ares Security Corporation dba The Mariner Group for CommandBridge maintenance and support; and

WHEREAS, funds for the first year of the expenditure for maintenance and support are budgeted in the FY18/19 in the HPD Non-Personnel Expense budget; funds required for future services will be requested per policy, and for maintenance and support in future fiscal years will be budgeted for in the appropriate fiscal year and cost account subject to BPC approval upon adoption of each fiscal year's budget.

NOW, THEREFORE, BE IT RESOLVED by the Board of Port Commissioners (BPC) of the San Diego Unified Port District, hereby waives BPC Policy No. 110, Section II (E); and Executive Director, or her designated representative, is hereby authorized on behalf of the San Diego Unified Port District to enter into a sole source agreement with Ares Security Corporation dba The Mariner Group for CommandBridge maintenance and support, for CommandBridge maintenance and support, for an amount not to exceed \$210,576 and a five-year total cost of ownership of \$646,665.

APPROVED AS TO FORM AND LEGALITY:
GENERAL COUNSEL


By: Assistant/Senior/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 12th day of June 2018, by the following vote:

AYES: Bonelli, Castellanos, Merrifield, Moore, and Valderrama

NAYS: None.

EXCUSED: Malcolm, and Zucchet

ABSENT: None.

ABSTAIN: None.



Rafael Castellanos, Chairman
Board of Port Commissioners

ATTEST:



Donna Morales
District Clerk



(Seal)