## **RESOLUTION 2016-63**

RESOLUTION SELECTING AND AUTHORIZING A FIVE (5) YEAR AGREEMENT WITH UNIVERSAL PROTECTION SERVICES FOR SECURITY SERVICES AT B STREET CRUISE SHIP TERMINAL, THE PORT PAVILION AT BROADWAY PIER, TENTH AVENUE MARINE TERMINAL AND THE ADMINISTRATION BUILDING FOR AN AMOUNT NOT TO EXCEED \$10,634,300

**WHEREAS**, the San Diego Unified Port District (District) is a public corporation created by the legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1 (Port Act); and

**WHEREAS**, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110 to establish a policy governing the processing and administration of public projects, consulting and service agreements, the purchasing of supplies, materials and equipment, and grants; and

WHEREAS, the District contracts security guard services required by the Federal Maritime Transportation Security Act (MTSA) for access and perimeter control to the marine terminals and screening of passengers and luggage at the cruise ship terminals; and

WHEREAS, the current agreement with Universal Protection Services (UPS) expires June 30, 2016; and

WHEREAS, on December 29, 2015, RFP 15-48 was issued seeking firms interested in providing these security services and providing Joint Harbor Operations Center (JHOC) watch stander positions monitoring the District's Closed Circuit Television System (CCTV) at the Coast Guard JHOC; and

WHEREAS, thirty-nine providers downloaded the solicitation package and four firms submitted written proposals and three were selected as finalists and interviewed by staff; and

WHEREAS, these three firms were selected as finalists and interviewed on February 24, 2016 by a cross-departmental panel of four employees; and

**WHEREAS**, the criteria for selection in the decision analysis process are: experience of proposed staff, approach to the project, capability to perform, the firm's relevant experience, and cost and pricing; and

WHEREAS, UPS has the equipment on hand at the facilities, a sufficient number of Transportation Workers Identification Credential (TWIC) guards meet regulatory requirements, sufficient personnel with Department of Defense clearances to man the Coast Guard JHOC, and are able to provide competitive rates for the District and the cruise lines; and

WHEREAS, based on the interviews, the written proposals, and a decision analysis process using the criteria stated in the Request for Proposals; experience of proposed staff, approach to the project, capability to perform, and cost and price, the panel identified the most qualified firm as UPS, the incumbent provider, as the firm best qualified to perform security services for the District; and

**WHEREAS**, the proposed five-year agreement, to commence on July 1, 2016, is a time and materials service agreement, and will be for an amount not to exceed \$10,634,300, sixty percent of which is reimbursed to the District through tariffs charged to the cruise lines; and

**WHEREAS**, due to possible minimum wage increases over the term of this agreement, the labor rates and corresponding bill rates are subject to change via an amendment not requiring further BPC action.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Port Commissioners of the San Diego Unified Port District as follows:

That the Executive Director or her designated representative is hereby authorized on behalf of the San Diego Unified Port District to select and enter into a five (5) year agreement with Universal Protection Services (UPS) for security services at B Street Cruise Ship Terminal, the Port Pavilion at Broadway Pier, Tenth Avenue Marine Terminal, and the Port Administration Building for an amount not to exceed \$10,634,300.

APPROVED AS TO FORM AND LEGALITY:

GENERAL COUNSEL

By: Assistant/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 10<sup>th</sup> day of May, 2016, by the following vote:

AYES: Bonelli, Castellanos, Malcolm, Merrifield, and Nelson.

NAYS: None.

EXCUSED: Moore and Valderrama.

ABSENT: None. ABSTAIN: None.

Marshall Merrifield, Chairman Board of Port Commissioners

ATTEST:

Timothy A. Deuel District Clerk

(Seal)