

**RESOLUTION 2015-38**

**RESOLUTION SELECTING AND AUTHORIZING AN AGREEMENT WITH NEXUS IS, INC. FOR CISCO UNIFIED COMMUNICATIONS VOICE OVER INTERNET PROTOCOL (VOIP) UPGRADE SERVICES FROM MAY 1, 2015 THROUGH APRIL 30, 2016, FOR AN AMOUNT NOT TO EXCEED \$475,000.00**

**WHEREAS**, the San Diego Unified Port District (District) is a public corporation created by the legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1, (Port Act); and

**WHEREAS**, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110 to establish a policy governing the processing and administration of public projects, consulting and service agreements, the purchasing of supplies, materials, and equipment, and grants; and

**WHEREAS**, over the past five years no major upgrades or updates have been performed on the District's Voice Over Internet Protocol (VoIP) system; and

**WHEREAS**, in addition to the District's Technology Strategic Plan recommendation to replace servers every five years, prior telephone studies completed in 2008 recommended that a refresh be conducted on telephone systems every five years; and

**WHEREAS**, a number of hardware components associated with the VoIP system will be reaching end of manufacturer extended support within the next year including the voice routers and servers which run the VoIP system; and

**WHEREAS**, upgrading to the latest recommended VoIP software back-end will provide access to new features and functionality while also closing a number of known security vulnerabilities. In FY2014 the District made the last installment on the lease from the earlier 2010 VoIP implementation; and

**WHEREAS**, in order to maintain SMARTnet coverage and conduct a budgeted technology refresh for the existing enterprise VoIP system, the District issued RFP 14-47 on December 16, 2014 for Cisco SMARTnet Total Care Maintenance & Unified Communications Voice over Internet Protocol (VoIP) Upgrade Services; and

**WHEREAS**, though these items could have been advertised separately they were combined into one Request for Proposals (RFP) to provide vendors

assurance that the District was going to continue SMARTnet coverage on VOIP related hardware and software items; and

**WHEREAS**, based on the complex and critical nature of the District's network and telecommunications environment staff included a high level of minimum qualifications for firms to qualify to bid on this RFP; and

**WHEREAS**, this was done to clearly state the quality and experience of a firm that the District desired for this opportunity; and

**WHEREAS**, according to a check done prior to the RFP release there were at least six firms in the San Diego area that would meet these minimum qualifications; and

**WHEREAS**, the District notified 253 registered vendors of the opportunity which included four of six known vendors in the San Diego area that would be able to meet the RFP requirements; and

**WHEREAS**, District staff also reached out directly to Cisco and other qualified firms to make them aware of the opportunity which was listed on the District's website with bid documents available electronically; and

**WHEREAS**, although 25 vendors downloaded the RFP package only three of those firms met the minimum requirements to bid; and

**WHEREAS**, despite staff's best efforts to encourage competition, one response was received by the January 26, 2015 deadline; and

**WHEREAS**, staff followed standard vendor selection processes and applied the same rigor to their interview and best and final negotiation as if there were multiple proposals and found NEXUS IS, INC.'s proposal for Cisco Unified Communications Voice over Internet Protocol (VoIP) Upgrade Services from May 1, 2015 through April 30, 2016, for an amount not to exceed \$475,000.00 to be satisfactory.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Port Commissioners of the San Diego Unified Port District, as follows:

That the Assistant Executive Director or his designated representative is hereby authorized on behalf of the San Diego Unified Port District to select and enter into an Agreement with Nexus IS, Inc. a California Corporation, for Cisco Unified Communications Voice over Internet Protocol (VoIP) Upgrade Services from May 1, 2015 through April 30, 2016, for an amount not to exceed \$475,000.00.

2015-38

APPROVED AS TO FORM AND LEGALITY:  
GENERAL COUNSEL



By: ~~Assistant~~/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 14<sup>th</sup> day of April, 2015, by the following vote:

AYES: Bonelli, Castellanos, Malcolm, Merrifield, Nelson, and Valderrama.

NAYS: Valderrama.

EXCUSED: Merrifield and Moore.

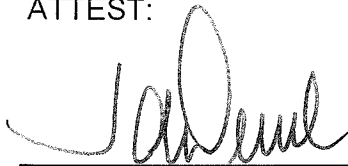
ABSENT: None.

ABSTAIN: None.



Dan Malcolm, Chairman  
Board of Port Commissioners

ATTEST:



Timothy A. Deuel  
District Clerk

(Seal)