

Clerk's Note:

Resolution No. 2015-24 was rescinded by

Resolution No. 2015-36 on 04/14/15

RESOLUTION 2015-24

RESOLUTION SELECTING AND AUTHORIZING AN AGREEMENT WITH NEXUS IS, INC. FOR A SMARTNET ORDER IN THE OF AMOUNT OF \$225,719.27; REJECTING THE AS-NEEDED PORTION OF THE AGREEMENT FOR ADDITIONAL SMARTNET AND NEXUSCARE MAINTENANCE SERVICES IN THE AMOUNT OF \$774,280.73 AND IN ITS PLACE DIRECTING STAFF TO ISSUE A REQUEST FOR PROPOSALS FOR THESE ADDITIONAL AS-NEEDED MAINTENANCE SERVICES

WHEREAS, the San Diego Unified Port District (District) is a public corporation created by the legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1, (Port Act); and

WHEREAS, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110 to establish a policy governing the processing and administration of public projects, consulting and service agreements, the purchasing of supplies, materials, and equipment, and grants; and

WHEREAS, in 2010 the District completed a \$2.7 million implementation of its enterprise voice and network infrastructure; and

WHEREAS, included in the cost of this upgrade was five years of Cisco SMARTnet maintenance service on the Cisco hardware equipment and software licensing that comprised the District's data network infrastructure and Voice over Internet Protocol (VoIP) telephone system; and

WHEREAS, in 2013 the District completed \$433,000 in additional Cisco infrastructure upgrades while implementing the 10GB fiber optic infrastructure; and

WHEREAS, in order to maintain SMARTnet coverage and conduct a budgeted technology refresh for the existing enterprise VoIP system, the District issued Request for Proposal (RFP) 14-47 on December 16, 2014 for Cisco SMARTnet Total Care Maintenance & Unified Communications Voice over Internet Protocol (VoIP) Upgrade Services; and

WHEREAS, although twenty-five (25) vendors downloaded the RFP package only one (1) response was received by the January 26, 2015 deadline; and

WHEREAS, in accordance with BPC Policy No. 110 staff negotiated an agreement for "SMARTnet Total Care Maintenance Services" with a term of approximately five and one-third (5 1/3) years with the sole bidder Nexus IS, Inc. (Nexus); and

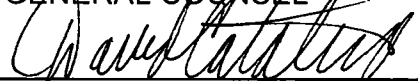
WHEREAS, the proposal from Nexus IS, Inc. included an initial SMARTnet order in the amount of \$225,719.27 to renew maintenance for critical network and VoIP hardware and software items. This renewal minimizes the long term cost by extending maintenance on existing Cisco infrastructure for a period ranging from one (1) to five (5) years; and

WHEREAS, the BPC rejected the as-needed portion of the agreement for placing additional orders for SMARTnet and NexusCare Maintenance Services through June 30, 2020 for an amount not to exceed \$774,280.73 and directed staff to issue a Request for Proposals for these additional maintenance services.

NOW, THEREFORE, BE IT RESOLVED that the Board of Port Commissioners of the San Diego Unified Port District, as follows:

That the Assistant Executive Director or his designated representative is hereby authorized on behalf of the San Diego Unified Port District to select and enter into an Agreement with Nexus IS, Inc. for a SMARTnet Order in the amount of \$225,719.27; reject the as-needed portion of the agreement for additional SMARTnet and NexusCare Maintenance Services in the amount of \$774,280.73 and in its place direct staff to issue a Request for Proposals for these additional as-needed maintenance services.

APPROVED AS TO FORM AND LEGALITY:
GENERAL COUNSEL



By: ~~Assistant~~ Deputy

2015-24

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 10th day of March, 2015, by the following vote:

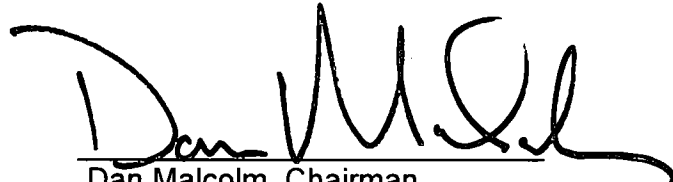
AYES: Bonelli, Malcolm, Merrifield, Moore, Nelson, and Valderrama.

NAYS: None.

EXCUSED: Castellanos.

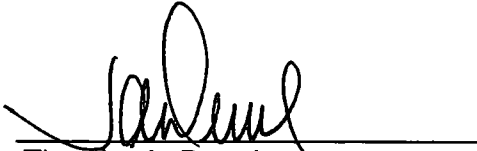
ABSENT: None.

ABSTAIN: None.



Dan Malcolm, Chairman
Board of Port Commissioners

ATTEST:



Timothy A. Deuel
District Clerk



(Seal)