

## **RESOLUTION 2015-167**

### **RESOLUTION SELECTING AND AUTHORIZING AN AGREEMENT WITH CARPI & CLAY, INC. FOR FEDERAL LEGISLATIVE CONSULTING SERVICES FOR AN AMOUNT NOT TO EXCEED \$360,000 FOR A PERIOD OF THREE YEARS**

**WHEREAS**, the San Diego Unified Port District (District) is a public corporation created by the legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1, (Port Act); and

**WHEREAS**, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110 to establish a policy governing the processing and administration of public projects, consulting and service agreements, the purchasing of supplies, materials, and equipment, and grants; and

**WHEREAS**, for many years, the District retained federal lobbying services in Washington, D.C.; and

**WHEREAS**, it is a common practice for public agencies to retain federal lobbying support, but due to District budget constraints these past few fiscal years, the District has gone without federal lobbying services; and

**WHEREAS**, the San Diego Metropolitan Transit System (SANDAG ), the San Diego Regional Airport Authority, and the City of San Diego all have contracts with federal lobbying agencies; and

**WHEREAS**, in light of the District's improved budget, and recognizing the critical need for representation at the federal level, in June 2015 the Board authorized an Request for Qualifications (RFQ) to bring back a federal lobbying team; and

**WHEREAS**, there are a number of reasons for the District to hire federal lobbyists, including:

- Assisting in setting the rules for legislative funding
- Seeking grant funding
- Engaging with federal partners
- Facilitating permitting and regulations
- Assisting with special pieces of legislation; and

**WHEREAS**, on August 10, 2015, the RFQ for the federal legislative consulting firm was released; and

**WHEREAS**, on September 10, 2015, the District received nine responses and four firms were interviewed: Carpi & Clay, Inc., Buchanon Ingersoll & Rooney, Van Scoyoc & Associates, and McBee Strategic; and

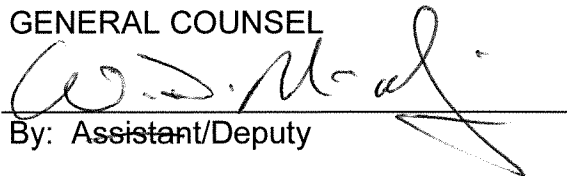
**WHEREAS**, the interview panel consisted of Job Nelson, Director of Government and Civic Relations; Jason Giffen, Director of Environmental and Land Use Planning; Revekka Balancier, Manager of Marketing/Communications; and Victoria Stackwick, Principal Legislative Analyst with SANDAG; and

**WHEREAS**, while all four firms presented strong proposals, the panel selected Carpi & Clay, Inc. based on the evaluation criteria and goals of the RFQ.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Port Commissioners of the San Diego Unified Port District, as follows:

That the Executive Director or her designated representative is hereby authorized and directed on behalf of the San Diego Unified Port District to enter into an agreement with Carpi & Clay, Inc. for federal legislative consulting services for an amount not to exceed \$360,000 for a period of three years.

APPROVED AS TO FORM AND LEGALITY:  
GENERAL COUNSEL

  
By: Assistant/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 8<sup>th</sup> day of December, 2015, by the following vote:

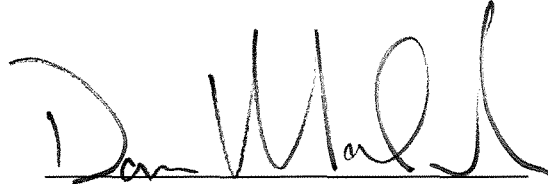
AYES: Bonelli, Castellanos, Malcolm, Merrifield, Moore, Nelson, and Valderrama.

NAYS: None.

EXCUSED: None.

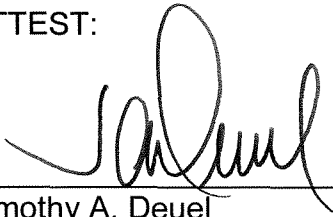
ABSENT: None.

ABSTAIN: None.



Dan Malcolm, Chairman  
Board of Port Commissioners

ATTEST:



Timothy A. Deuel  
District Clerk

(Seal)