

RESOLUTION 2015-110

RESOLUTION SELECTING AND AUTHORIZING AGREEMENTS WITH VCI UTILITY SERVICES, INC. DBA VANTAGE UTILITY SERVICES AND TEL TECH PLUS, INC. DBA TTP-US FOR AS-NEEDED FIBER OPTIC MAINTENANCE FOR SAN DIEGO BAY REGIONAL FIBER OPTIC INFRASTRUCTURE FOR A TOTAL AGGREGATE AMOUNT NOT TO EXCEED \$200,000 FUNDED BY THE TECHNOLOGY MANAGEMENT PROGRAM

WHEREAS, the San Diego Unified Port District (District) is a public corporation created by the legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1, (Port Act); and

WHEREAS, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110 to establish a policy governing the processing and administration of public projects, consulting and service agreements, the purchasing of supplies, materials, and equipment, and grants; and

WHEREAS, the San Diego Unified Port District (District) operates and maintains a significant amount of privately owned fiber optic infrastructure; and

WHEREAS, the existing network infrastructure, primarily located along the east and north sides of San Diego Bay within the cities of San Diego, National City and Chula Vista, is commonly referred to as the San Diego Bay Regional Fiber Optic Infrastructure; and

WHEREAS, the infrastructure provides for the common need of various stakeholder agencies in the San Diego Bay area for secure and high speed communication for surveillance cameras and other critical homeland security systems; and

WHEREAS, in order to ensure the District has the ability to make minor as-needed repairs and modifications to this existing fiber infrastructure, in May of 2013 the BPC authorized a direct negotiated four year agreement with Select Electric, Inc. for "As-Needed Fiber Optic Installation, Splicing and Repair Services for the San Diego Bay Regional Fiber Optic Infrastructure" for \$90,000; and

WHEREAS, as this existing agreement is currently nearing its maximum expenditure value, in accordance with BPC Policy 110, staff conducted a request for proposals (RFP) to solicit competitive bids for these as-needed services; and

WHEREAS, on June 18, 2015 the District issued RFP 15-26 for “As-needed Fiber Optic Maintenance Services for the San Diego Bay Regional Fiber Optic Infrastructure”; and

WHEREAS, the District received three (3) proposals, two (2) of which were found to be responsive, and a panel of cross-departmental staff reviewed the proposals and conducted oral interviews with both responsive firms; and

WHEREAS, based on the written proposals, formal presentations, interviews and a decision analysis using criteria defined in the RFP, the panel recommends selecting and authorizing agreements with both responsive firms, VCI Utility Services, Inc. dba Vantage Utility Services (VCI) and Tel Tech Plus, Inc. dba TTP-US (TTP); and

WHEREAS, entering into agreements with both proposers will not only allow the District to leverage each firm for their individual strengths but will also allow the ability to obtain competitive quotes from each firm at the time work is needed; and

WHEREAS, the proposed agreements with both TTP and VCI have a combined not-to-exceed value of \$200,000 and a term of five years; and

WHEREAS, currently the District has Memorandum of Understandings (MOUs) with the City of San Diego Regional Interoperable Command and Control Communications Program (3CS) as well as the San Diego Metropolitan Transit System to utilize the San Diego Bay Regional Fiber Optic Infrastructure; all three agencies utilize this fiber for transmission of security sensitive information; and

WHEREAS, as part of the Port Security Grant Program (PSGP) FY14 funded “Phase 9” expansion of the regional fiber optic infrastructure the District is currently in negotiations with additional agencies in the region to potentially utilize the fiber infrastructure; and

WHEREAS, the ability to conduct expedited as-needed maintenance to avoid and/or address service interruptions in an efficient manner is critical to the continued success of the San Diego Bay Regional Fiber Optic Infrastructure; and

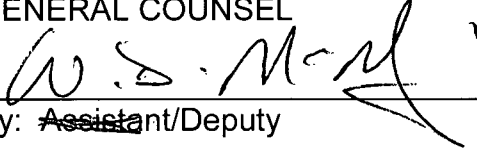
NOW, THEREFORE, BE IT RESOLVED by the Board of Port Commissioners of the San Diego Unified Port District, as follows:

That the Executive Director or her designated representative is hereby authorized and directed on behalf of the San Diego Unified Port District to enter into agreements with VCI Utility Services, Inc. dba Vantage Utility Services and Tel Tech Plus, Inc. dba TTP-US for as-needed Fiber Optic Maintenance for the

2015-110

San Diego Bay Regional Fiber Optic Infrastructure for a total aggregate amount not to exceed \$200,000 funded by the Technology Management Program.

APPROVED AS TO FORM AND LEGALITY:
GENERAL COUNSEL


By: ~~Assistant~~/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 8th day of September, 2015, by the following vote:

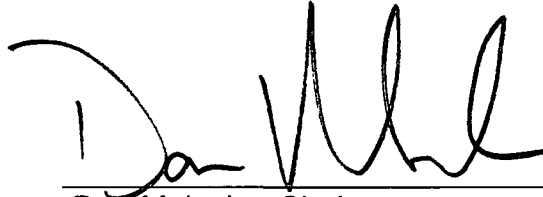
AYES: Bonelli, Castellanos, Malcolm, Merrifield, Moore, Nelson, and Valderrama.

NAYS: None.

EXCUSED: None.

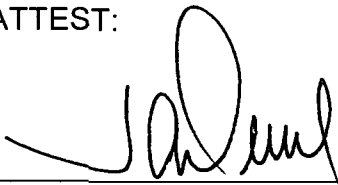
ABSENT: None.

ABSTAIN: None.



Dan Malcolm, Chairman
Board of Port Commissioners

ATTEST:



Timothy A. Deuel
District Clerk

