



**PORT of
SAN DIEGO**
Waterfront of Opportunity

Port of San Diego

Overview and How to do Business with the Port

October 20, 2025

Agenda

- 3:00-3:30 pm
Panel Presentations
- 3:30-4:00 pm
Questions & Answers
- 4:00-5:00 pm
Networking &
Refreshments





Workshop Overview & Guidelines

Today's workshop

- How to do Business with the Port
- How to Complete a Bid and Request for Proposal
- Networking with Project Managers at the Port

Questions & Answers Session

- Questions will be answered after presentation rotating between in-person and virtual attendees
 - ✓ In-person – raise hand, staff will come by with a microphone
 - ✓ Virtual – raise hand 🙋 in Teams or type question in the chat box
 - ✓ After event – questions not addressed due to time will be responded to later in the week

Slides will be provided for future reference





Port of San Diego



Details responsibility on behalf of the people of the State of California



Manage San Diego Bay and the Waterfront 'Tidelands'



Promote commerce, navigation, fisheries, recreation, and environmental stewardship



We collect no taxes; we generate our own revenue



Port of San Diego Granted Lands

34

miles of waterfront

11,977

acres of Submerged
Tidelands

2,404

acres of Port Tidelands





Port Commissioners



Chair



Vice Chair



Secretary

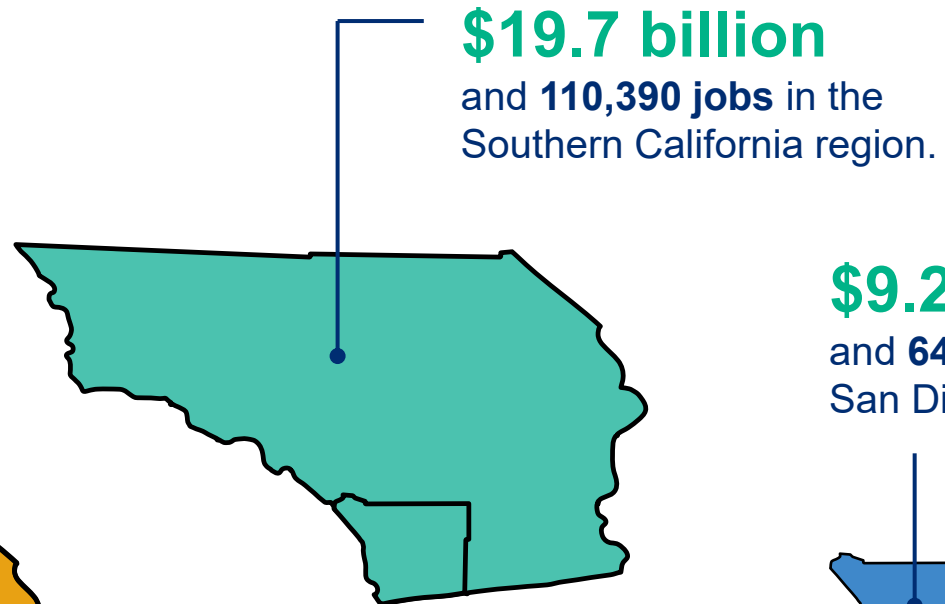
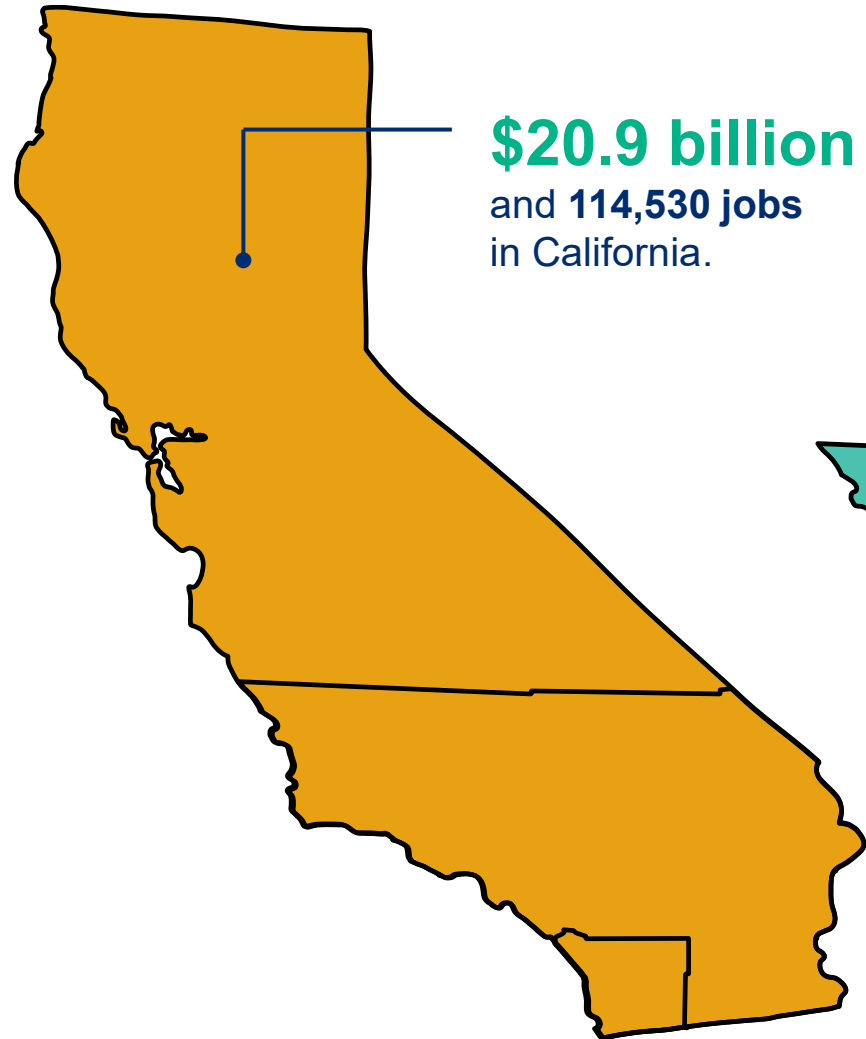


Commissioners





Economic Impact





Wide-Ranging Operations



Maritime



**Waterfront
Development**



**Public
Safety**



Experiences



Environment



**PORT of
SAN DIEGO**
Waterfront of Opportunity



Port of San Diego Business Functions

Energy & Policy	Office of the General Counsel	Government & Civic Relations	Safety & Risk Management	Information Technology
Environmental Protection	Information Security	Human Resources	Culture & Belonging	Office of the District Clerk
Field Operations (maintains Port assets, facilities, vehicles and vessels)	Real Estate	Communications & Community Engagement	Environmental Conservation	Parks & Recreation
Harbor Police Department	Development Services	Office of the Port Auditor	Financial Services	Procurement Services
Maritime (Cruise, Cargo, etc.)	Engineering-Construction	Planning	Guest Experiences (Parking, Landscape)	Aquaculture & Blue Tech



Small Business Enterprise (SBE) Program

Board of Port Commissioners Policy No. 359: *It is the policy of the Port District that all businesses are provided equal opportunity to participate in the performance of District contracting and leasing opportunities. The District is committed to take all necessary and reasonable steps to increase its utilization of small businesses.*



SBE Program



Outreach and Business Enhancement

- Networking
- Technical Assistance

SBE Program Elements

- SBE Goals or SBE Bonus Points (Best Value)
- Good Faith Effort Reviews
- Payment of Prevailing Wages As Applicable

SBE Certifications

- [Department of General Services SBE](#)
- [City of San Diego SLBE](#)
- [Small Business Administration](#)
- Others as Identified and Approved

Agenda Sheets

SBE Goal Methodology and Requirements

Subcontracting and SBE Availability

- SBE goals are based on availability of subcontracting and availability of small businesses.
- Incentives are provided on best value solicitations.
- SBE's are encouraged to respond as primes.

Requirements

Public Works

- Must meet SBE goal or demonstrate a good faith effort as part of being responsive
- Must be registered as a public works contractor w/California Dept. of Industrial Relations and pay prevailing wages

Best value: Evaluation Matrix and Bonus Points

- SBE participation 5 pts
- DVBE/Disabled Staff participation 5 pts
- Veteran Status 5 pts
- ADA Enhancements 5 pts (if applicable)

Procurement Services

Types of Solicitations

- Request for Bids (RFB)
- Request for Proposals (RFP)
- Request for Qualifications (RFQ)
 - RFQs can be for on-call services and have agreements lasting 3-5 years.
- Public Works Bids (Construction)
- Request for Information (RFI)

Tips for eBidding

- Make sure you are registered and your information is up-to-date
- Project Managers may ask for companies in our Planetbids portal for small projects
- Read the Project details, key information, and note dates
- Make sure you can log in
- Download Documents
- Acknowledge Addenda (if any)
- Submit Responses

PORT PROCUREMENT THRESHOLDS



Services

- **Greater than \$500k** Competition & Board Approval
- **Greater than \$125k & up to \$500k** Competition Required
- **Less than or equal to \$125k** Direct Negotiate



Public Works (updated 1/1/2025)

- **Greater than \$220k** Competition, Board Approval
- **Greater than \$75k up to \$220k** Competition Required
- **Less than or equal to \$75k** Direct Negotiate



Purchase of Goods

- **Greater than \$500k** Competition, Board Approval
- **Greater than \$40k** Competition Required
- **Less than or equal to \$40k** No competition, Direct Purchase

Register as a Vendor

Register as a vendor

- ✓ Access website: portofsandiego.org
- ✓ Click on “ABOUT THE PORT” at top of page
- ✓ Click on “Doing Business With The Port” then “Register as a vendor”
- ✓ Registration as a vendor occurs on a secure web page hosted by PlanetBids

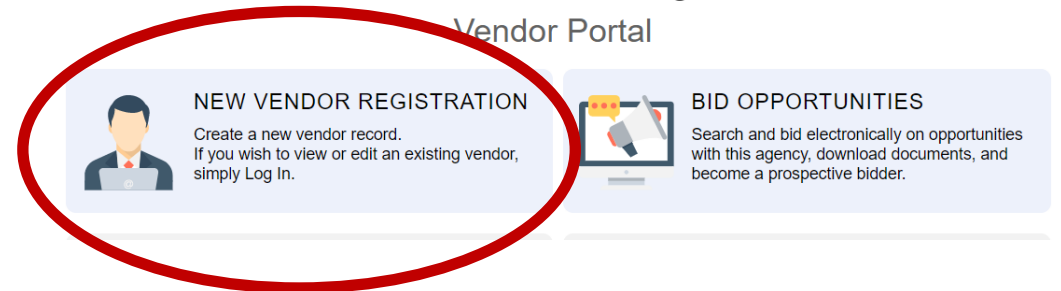
Advantages of being a registered vendor

- ✓ Receive notifications of opportunities
- ✓ Receive notifications of trainings and workshops
- ✓ Efficiencies in payment processing



Port of San Diego

Vendor Portal



Information Links and Resources

[Port of San Diego PlanetBids Landing Page](#)

[PlanetBids Help Page](#)

[California Department of Industrial Relations - Home Page](#)

[Public Works Contractor Registration](#)

[FY 2026 BUDGET - MASTER FILE](#)

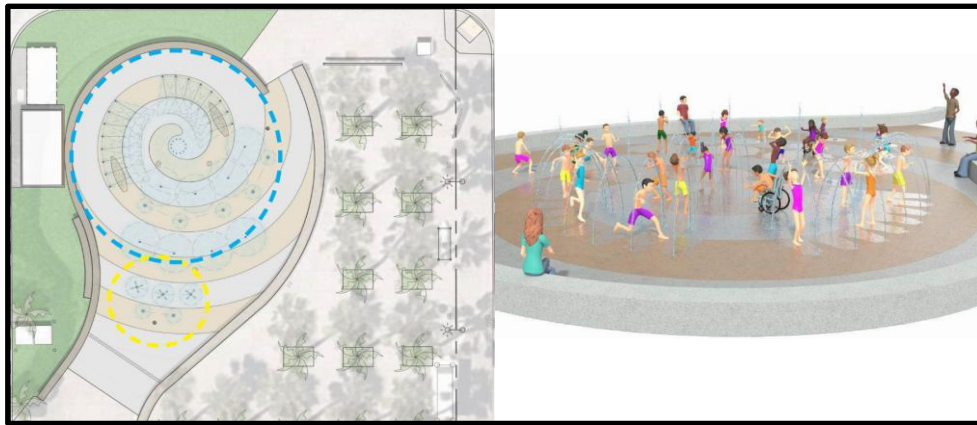
[Department of General Services SBE](#)

[City of San Diego SLBE](#)

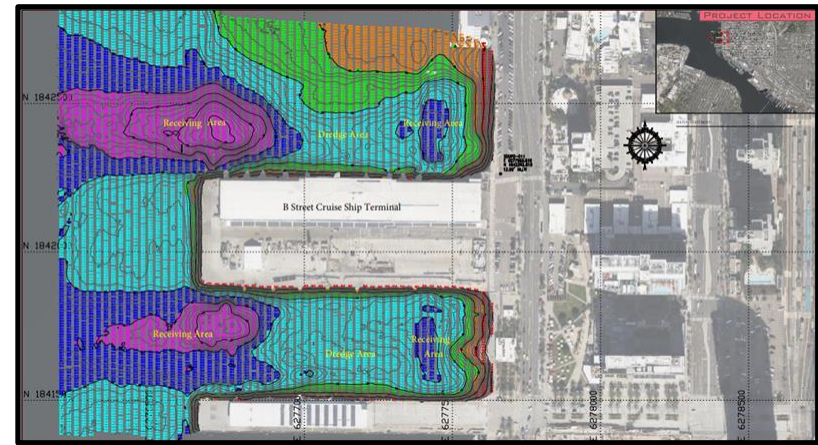


Upcoming Construction Opportunities FY 2026

- Broadway Pier Port Pavilion Facility Enhancements
- Splash Pad at Portside Pier Plaza
- Habitat Friendly Shoreline Structures at Harbor Island
- Marine Terminal Outfalls
- Chula Vista Wildlife Reserve Shoreline Improvements
- Dredging at B Street Cruise Ship Terminal
- Electrical Retrofit of Bayfront Parking Structure
- Stormwater Improvements 10th Avenue Marine Terminal
- Harbor Police Headquarters Facility Improvements
- Timber Fender System Replacement at Broadway Pier



Splash Pad at Portwood Pier Plaza



Dredging at B Street Cruise Ship Terminal

Current Bidding Opportunities

Posted	Invitation #	Project Title	Due Date	Type
9/16/2025	2025-02	SPLASH PAD AT PORTWOOD PIER PLAZA	10/23/2025	Bid
9/25/2025	25-36MM	AS-NEEDED STORM DRAIN CLEANING SERVICES	10/28/2025	Bid
10/03/2025	25-23SP-R	OUTBOARD ENGINE REPLACEMENT HARBOR POLICE MARINE 9	10/30/2025	Bid
9/22/2025	25-29JJP	HVAC SYSTEMS FULL SERVICE AND MAINTENANCE	10/31/2025	RFP
10/08/2025	2024-16R	MARINE TERMINAL OUTFALLS	11/12/2025	Bid

Please scan the QR code to complete a brief survey



Contact Information

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